

## LENDING

Providing the solutions that our Members want while giving them an experience that's better than they expect is at the core of everything the Lending Department does. We're excited to share that we were able to provide over 3,000 consumer, mortgage, and credit card loans in 2018, resulting in nearly \$32 million funded (a record-breaking year!).

The Towpath CU EverydayCredit Mastercard™ stands out amongst the competition for the incredible value and convenience it provides to our Membership. Our fantastic rates, as well as the peace of mind that comes with our zero-liability fraud protection, makes this card a true "top of wallet" card.

Towpath CU was able to help more of our Members realize the dream of home ownership than ever before in 2018. Education remains a focus, as our "Mortgage Trail Guide" program continues to provide one-on-one mortgage and home ownership classes. We look forward to continuing to build our mortgage program.

Towpath Credit Union's continued focus on improving our Members' experience throughout the entire loan process – from application to signing the paperwork – has been instrumental in yielding these results.

## NOMINATING COMMITTEE

The Nominating Committee is appointed by the Board of Directors to recruit qualified candidates, and consists of Directors who will not be standing for re-election in the upcoming year.

A call for nominations is conducted annually, as Members are encouraged to participate by running for election to the Board. This year, we had three people running for two positions, therefore an election was required.

Congratulations to Judi Hill and Frank Comunale, our two incumbent Directors, who were re-elected by the Membership to three-year terms.

**2019 Board of Directors:** Lester Carney\*, Ernest Steele, Carole Orosz, John Crockett, Judi Hill, Marcella Grande\*, and Frank Comunale

\* Denotes Nominating Committee Members

**North Hill Branch:**  
645 N. Main Street  
Akron, OH 44310

**Fairlawn Branch:**  
2969 Smith Road  
Fairlawn, OH 44333

**Portage Lakes Branch:**  
2500 N. Turkeyfoot Road  
Akron, OH 44319



# ANNUAL REPORT



*Let's get social!*



@towpathcu



**AMERICAN SHARE INSURANCE** Your savings insured to \$250,000 per account. By members' choice, this institution is not federally insured, and if the institution fails, the Federal Government does not guarantee that depositors will get back their money. **MEMBERS' ACCOUNTS ARE NOT INSURED OR GUARANTEED BY ANY GOVERNMENT OR GOVERNMENT-SPONSORED AGENCY.**

# 2018



## MESSAGE FROM BOARD CHAIR & CEO

The guiding principle at Towpath Credit Union is the motto *People Helping People*. We believe that what sets us apart from other financial institutions is that we are part of the fabric of this community. We've been improving the financial wellness of Summit County for 83 years, and we don't plan on stopping any time soon.

In 2018, we were proud to maintain our excellent financial strength and stability, but we believe that there's more to banking than just numbers. We value education and communication over a rigid corporate hierarchy. Our staff looks for ways to help you, our Members, achieve your dreams, whatever they may be. To us you're more than an account number – you're our neighbors, our friends, and our peers. Our top priority is to create a safe and healthy space for you to bank.

We would like to personally thank you for inspiring us, encouraging us, and giving us a reason to continue reaching for excellence. We know you have countless options for your banking needs, and we deeply appreciate that you trust Towpath Credit Union with your finances. We look forward to continuing to exceed your expectations and to grow as a vital member of this community.

Lester Carney, *Chairman of the Board of Directors*  
Rose Bartolomucci, *President & CEO*

## OUR VISION

At the core of our existence, Towpath CU is all about offering individualized attention to our Members. Whether you're looking to purchase your first home, finance college, or even splurge on a new boat, we want you to know that we're your financial partners.

Through education, robust products, and exceptional service, we look to connect with our community by building relationships, maintaining transparency, and encouraging responsible financial choices. Above all, we want you to know that we're here for you when you, *and your dreams*, need us.

# TOWPATH CREDIT UNION

## STATEMENT OF FINANCIAL CONDITION: 2018

Assets	2018	2017	2016
Cash	\$5,711,616	\$13,379,907	\$13,044,069
Loans to Members	\$86,498,503	\$74,685,035	\$73,423,375
Investments	\$26,708,119	\$29,947,709	\$26,904,406
Insurance Reserves	\$1,431,516	\$1,379,916	\$1,324,254
Land, Buildings, & Equipment Net of Depreciation	\$3,001,107	\$3,071,568	\$3,041,389
Accrued Income, Prepaid Expenses, & Other Assets	\$4,494,615	\$4,484,648	\$4,294,269
<b>TOTAL</b>	<b>\$127,845,477</b>	<b>\$126,948,784</b>	<b>\$122,031,762</b>

### Liabilities & Members' Equity

Accounts Payable & Other Liabilities	\$813,256	\$1,131,354	\$966,935
Members' Savings	\$110,160,068	\$110,089,962	\$106,126,441
Reserves & Undivided Earnings (internally prepared)	\$16,872,153	\$15,727,468	\$14,938,386
<b>TOTAL</b>	<b>\$127,845,477</b>	<b>\$126,948,784</b>	<b>\$122,031,762</b>

## FINANCIAL STRENGTH

Towpath Credit Union remains a leader in financial stability in our communities. 2018 was highlighted with robust financial growth and productivity for our credit union. A healthy Capital Ratio marks any financially strong credit union, so much that the state of Ohio requires a credit union to maintain at least a 7% Capital Ratio to be given the designation of "well-capitalized". Towpath Credit Union is proud to report a Capital Ratio of 14%. We believe maintaining our enviable financial position paves the way for a promising future for our credit union and most importantly our Members.

## CERTIFIED ANNUAL AUDIT

Towpath Credit Union engages the Certified Public Accounting firm of Lillie and Company, who performs an audit of the credit union's financial statements. The objective of this audit is to ensure that the credit union's financial statements are presented fairly in accordance with Generally Accepted Accounting Principles (GAAP). In the opinion of our Certified Public Accountants, the December 31st, 2018 statement of financial condition is fairly stated in accordance with GAAP.

Towpath Credit Union remains financially strong and dedicated to its Members. It has been my pleasure to serve you in this capacity.

Carol Orosz, *Treasurer*

