### **LENDING**

Towpath Credit Union's purpose is to be here for our Members when their dreams need us. While plans, and indeed dreams may have been altered due to the unprecedented events of 2020, our commitment to service did not.

Towpath CU's lending professionals funded over \$31.6 million in consumer loans in 2020, representing a \$400,000 increase over 2019 results. Our lending department granted over 360 small-dollar loans for our Members at the height of the pandemic, providing much needed financial relief when it was needed the most.

The dream of home ownership is one that Towpath CU's mortgage department helped a record number of Members realize in 2020. The \$8.2 million in mortgage loans funded in 2020 is a \$3.3 million increase over 2019. The Towpath Credit Union residential lending team assisted more Members than ever to buy a home or refinance an existing mortgage to enjoy a lower rate, keeping more of their hard-earned money in their wallet.

Thank you to our invaluable Members for continuing to trust us with your borrowing needs.

### **FINANCIAL STRENGTH**

During 2020, Towpath Credit Union and its Members persevered through many challenges brought about by a global pandemic. Our historic financial strength positioned us well to weather the unforeseen economic environment that 2020 brought. Our secure foundation provided us the ability to quickly adapt to the low interest rate environment and realize much needed efficiencies to maintain our rocksolid capital position. A healthy Capital Ratio marks any financially strong credit union, so much that the state of Ohio requires a credit union to maintain at least a 7% Capital Ratio to be given the designation of "well-capitalized." Towpath Credit Union is proud to report a Capital Ratio of over 12%. We believe maintaining our enviable financial position is vital for the future of our credit union and most importantly our Members.



### **VISIT US ONLINE**

towpathcu.com | @towpathcu











Portage Lakes Branch: 2500 N. Turkeyfoot Road Akron, OH 44319 North Hill Branch: 645 N. Main Street Akron, OH 44310

Fairlawn Branch: 2969 Smith Road Fairlawn, OH 44333 Cuyahoga Falls Branch: 505 Graham Road Cuyahoga Falls, OH 44221

AMERICAN SHARE INSURANCE Your savings insured to \$250,000 per account. By members' choice, this institution is not federally insured, and if the institution fails, the Federal Government does not guarantee that depositors will get back their money. MEMBERS' ACCOUNTS ARE NOT INSURED OR GUARANTEED BY ANY GOVERNMENT OR GOVERN





Here for you when your dreams need us.



#### **MESSAGE FROM THE BOARD CHAIR & CEO:**

All of us here at Towpath Credit Union hope you are staying safe and healthy along with your family and friends. You, our Member-owners are the reason we are here, you are our foundation.

The past year's economy was significantly affected by unforeseeable circumstances with the onset of the COVID-19 Pandemic in our World.

With the Pandemic came both health and economic pressures, many of which we are still feeling today. Last year brought significant change and it also presented us with a vast opportunity to recalibrate, adapt, grow, and overcome challenges.

Throughout our 85-year history, Towpath CU continues to look for ways to evolve and improve, whether it is new technologies, new products, or growing in our communities — all to benefit our Members. Our staff works with our Members to find the right solutions for their circumstances, it is our mission and our pleasure to assist during these very uncertain times.

One of the first ways Towpath CU pivoted at the start of the Pandemic was to create awareness of our digital platforms so Members could access their accounts remotely. Along with this, we prepared our branches and drive-thrus with safety protocols for our staff and Members' peace of mind. We did this to continue to provide much needed support to our Membership in these unprecedented times. In March 2020, we embarked on a program assisting Members who were struggling because of the Pandemic. Through our financial support program, Towpath CU helped Members with skip-a-pay support on installment loans, provided mortgage payment flexibility, and waived Member fees.

Even though our focus may have shifted a bit from our original plans for 2020, we were still able to deploy new updated ATMs in our branches, move to a new debit card platform, continue to grow our Cuyahoga Falls branch, and welcomed a credit union merger with over 1,000 Members of the Akron Municipal Employees Credit Union to our growing Towpath CU Family. Towpath CU entered the Pandemic financially strong and will exit the Pandemic even stronger. You have built your credit union to stay vigilant, responsive and to remain fiscally responsible during storms that come our way. Financially strong is defined as Towpath CU having more than 12.5% in Capital – the bedrock of soundness and stability in the financial world.

We look forward to this new year with hope, gratitude, and perseverance. And we sincerely thank you for your ongoing support and confidence as your trusted credit union partner.

Lester Carney, Chairman of the Board of Directors Rose Bartolomucci, CCE — President & CEO

# TOWPATH CREDIT UNION

### STATEMENT OF FINANCIAL CONDITION: 2020

Assets		2020	2019		2018	
Cash	\$	31,017,515	\$	15,058,916	\$	5,711,616
Loans to Members	\$	91,994,618	\$	90,770,782	\$	86,498,503
Investments	\$	22,275,827	\$	15,831,715	\$	26,708,119
Share Insurance Reserves	\$	1,464,302	\$	1,432,081	\$	1,431,516
Land, Buildings, & Equipment Net of Depreciation	\$	4,229,033	\$	4,218,735	\$	3,001,107
Accrued Income, Prepaid Expenses, & Other Assets	\$	4,212,327	\$	4,032,719	\$	4,494,615
TOTAL	\$	155,193,623	\$	131,344,949	\$	127,845,477
Liabilities & Members' Equity						
Accounts Payable & Other Liabilities	\$	1,276,282	\$	831,261	\$	813,256
Members' Savings	\$	135,652,877	\$	112,604,687	\$	110,160,068
Reserves & Undivided Earnings	\$	18,264,464	\$	17,909,001	\$	16,872,153
TOTAL	\$	155,193,623	\$	131,344,949	\$	127,845,477

### **CERTIFIED ANNUAL AUDIT**

Towpath Credit Union engages the Certified Public Accounting firm of Lillie and Company, who performs an audit of the Credit Union's financial statements. The objective of this audit is to ensure that the Credit Union's financial statements are presented fairly in accordance with Generally Accepted Accounting Principles (GAAP). In the opinion of our Certified Public Accountants, the December 31st, 2020 statement of financial condition is fairly stated in accordance with GAAP.

Towpath Credit Union remains financially strong and dedicated to its members. It has been my pleasure to serve you in this capacity.

Marcella Grande, Treasurer





## 2021 BOARD OF DIRECTORS:

- Lester Carney
- John Crockett
- Frank Comunale
- Marcella Grande
- Judi Hill
- Ernest Steele
- Jim Talley

